

| AVIERN        | TIONAL                        |                 | Status  |  |                         | M                         | lember               | ship   |                                     |   |   | LCIF                                    |                       |                               |   |  |  |
|---------------|-------------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--|
| Club<br>Numbe | Club<br>r Name                | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth |  | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report *** | Donations<br>for current<br>Fiscal<br>Year |
|               |                               |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | Notes the officers that do not have an active Email | in 12  |  |
| Clubs         | less than two years old       |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |  |
| 128271        | Manassas Everest              | 07/27/2016      | Active(1)   | 12   | 20                      | 8                         | 12                   | 100.00%  | 6 0                                 | 0   | 0   |   |                       |                               |   | 1  |  |
| Clubs         | more than two years old       |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |  |
|               | ALEXANDRIA<br>ASIAN-AMERICAN  | 05/17/1999      | Active  | 58   | 11                      | 3                         | 8                    | 16.00%   | 6 50                                | 4   | 0   |   | 4                     | N                             |   | 0  | \$4400.00                                  |
| 9104          | ALEXANDRIA HOST               | 03/06/1933      | Active  | 27   | 1                       | 2                         | -1                   | -3.57%   | <sub>6</sub> 31                     | 21  | 0   |   |                       | N                             |   | 0  |  |
| 9106          | ALEXANDRIA LINCOLNIA          | 03/31/1964      | Active  | 10   | 0                       | 0                         | 0                    | 0.00%  | 6 11                                |   | 6   |   |                       | R                             | T,M   | 11   |  |
| 34942         | ALEXANDRIA WATERGATE          | 01/23/1978      | Active  | 18   | 6                       | 2                         | 4                    | 28.57%   | ó 14                                | 0   | 0   |   | 2                     | N                             |   | 0  | \$1200.00                                  |
| 53035         | AQUIA EVENING                 | 05/05/1992      | Active  | 46   | 2                       | 9                         | -7                   | -13.21%  | 60                                  | 7   | 0   |   | 2                     | N                             |   | 0  | \$1000.00                                  |
| 38435         | AQUIA HARBOUR HOST L C        | 05/01/1980      | Active(1)   | 57   | 7                       | 3                         | 4                    | 7.55%  | 6 53                                | 3   | 0   |   |                       | N                             | Т   | 0  | \$500.00                                   |
| 9110          | ARCOLA                        | 10/17/1952      | Active  | 7  | 0                       | 0                         | 0                    | 0.00%  | 6 7                                 |   | 1   |   | 15                    | N                             | Р   | 2  |  |
| 9112          | ARLINGTON HOST                | 12/06/1936      | Active  | 32   | 1                       | 2                         | -1                   | -3.03%   | 6 33                                | 7   | 0   |   | 2                     |                               |   | 7  |  |
|               | ARLINGTON NORTHWEST ARLINGTON | 05/26/1953      | Active  | 12   | 0                       | 0                         | 0                    | 0.00%  | <sub>6</sub> 12                     |   | 0   |   | 6                     | N                             | Т   | 0  |  |
|               | ARLINGTON SOUTH ARLINGTON     | 05/22/1946      | Active  | 7  | 0                       | 1                         | -1                   | -12.50%  | 6 8                                 | 9   | 6   |   | 4                     | N                             |   | 20   |  |
|               | BAILEYS CROSSROADS<br>HOST    | 02/24/1954      | Active  | 39   | 4                       | 3                         | 1                    | 2.70%  | 6 37                                | 11  | 0   |   |                       | N                             |   | 0  |  |
|               | CEP Completed (3/26/2014) CEP | Lite            |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |  |
| 9120          | BURKE                         | 04/04/1967      | Active  | 19   | 1                       | 1                         | 0                    | 0.00%  | <sub>6</sub> 21                     | 1   | 3   |   |                       | N                             | S,M   | 3  |  |
| 35163         | CHANCELLOR L C                | 03/16/1978      | Active  | 19   | 6                       | 3                         | 3                    | 18.75%   | <sub>6</sub> 17                     | 7   | 0   |   |                       | R                             |   | 0  |  |
| 9123          | CLIFTON                       | 01/13/1969      | Active  | 61   | 0                       | 2                         | -2                   | -3.23%   | 61                                  | 9   | 0   |   |                       | R                             |   | 0  | \$2570.00                                  |
| 53355         | CULPEPER 92                   | 06/28/1992      | Active  | 14   | 0                       | 0                         | 0                    | 0.00%  | 6 14                                |   | 2   |   |                       | R                             |   | 0  | \$100.00                                   |
| 9125          | CULPEPER DAWN                 | 01/23/1969      | Active  | 14   | 0                       | 4                         | -4                   | -22.22%  | 6 18                                | 32  | 0   |   | None                  | N                             |   | 0  |  |
| 9127          | CULPEPER MID DAY              | 07/15/1960      | Active  | 29   | 6                       | 5                         | 1                    | 3.57%  | 6 29                                | 1   | 0   |   | 4                     | N                             |   | 6  |  |
| 9128          | DAHLGREN                      | 07/16/1959      | Active  | 25   | 1                       | 1                         | 0                    | 0.00%  | 6 25                                | 1   | 0   |   |                       | N                             |   | 0  | \$798.00                                   |
| 9129          | DALE CITY                     | 11/19/1968      | Active  | 26   | 0                       | 0                         | 0                    | 0.00%  | 6 26                                |   | 0   |   | 2                     | R                             |   | 0  | \$1750.00                                  |
| 9131          | DUMFRIES POTOMAC              | 02/04/1969      | Active(1)   | 7  | 0                       | 3                         | -3                   | -30.00%  | 6 10                                | 17  | 6   |   | 5                     | N                             |   | 4  |  |
| 29947         | ENGLESIDE                     | 11/22/1974      | Status Quo(1)   | 9  | 0                       | 0                         | 0                    | 0.00%  | 6 9                                 |   | 0   |   | 4                     |                               |   | 6  |  |
| 9133          | FAIRFAX HOST                  | 02/21/1951      | Active  | 47   | 0                       | 3                         | -3                   | -6.00%   | <sub>6</sub> 52                     | 3   | 0   |   |                       | N                             |   | 0  | \$5075.00                                  |



| MIE          | PNATIONAL                                       |                      | Status  |  |                         | M                         | embers               | ship   |                                     |   |   |   | Reports                                      |                               |   |  |  |  |  |  |
|--------------|---|----------------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|--|-------------------------------|---|--|--|--|--|--|
| Club<br>Numb |   | Charter<br>Date      |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation                        | Vice<br>President<br>Reported | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report *** | Donations<br>for current<br>Fiscal<br>Year |  |  |  |
|              |   |                      | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | Number<br>of<br>repeat<br>terms<br>indicated |                               | Notes the officers that do not have an active Email | in 12<br>months                                |  |  |  |  |
| 9108         | FALLS CHURCH<br>ANNANDALE                       | 03/23/1948           | Active  | 46   | 2                       | 15                        | -13                  | -22.03%  | 26                                  | 4   | 0   |   |  | R                             | М   | 0  |  |  |  |  |
| 9136         | FAUQUIER HOST                                   | 02/02/1949           | Active  | 15   | 0                       | 8                         | -8                   | -34.78%  | 23                                  | 8   | 0   |   | 2  | R                             |   | 2  |  |  |  |  |
| 9138         | FREDERICKSBURG HOST                             | 11/10/1938           | Active  | 55   | 0                       | 4                         | -4                   | -6.78%   | 5 59                                | 4   | 0   |   |  | N                             | T,M   | 3  | \$2000.00                                  |  |  |  |
| 84950        | GREATER FALLS RUN CEP Completed (4/14/2014) CEF | 03/03/2005<br>P Lite | Active  | 83   | 9                       | 4                         | 5                    | 6.41%  | 82                                  | 5   | 0   |   |  | N                             | Т   | 0  | \$1899.82                                  |  |  |  |
| 109242       | KINGSTOWNE                                      | 09/16/2010           | Cancelled(6*)   | 0  | 0                       | 1                         | -1                   | -100.00%   | 8                                   | 6   | 0   |   | None   |                               |   | 14   |  |  |  |  |
| 34826        | LAKE JACKSON L C                                | 12/29/1977           | Active  | 23   | 0                       | 1                         | -1                   | -4.17%   | 24                                  | 26  | 0   |   |  | N                             |   | 0  | \$750.00                                   |  |  |  |
| 29207        | LAKE RIDGE                                      | 04/30/1974           | Active  | 19   | 1                       | 3                         | -2                   | -9.52%   | 21                                  | 4   | 0   |   | 2  | N                             |   | 0  | \$50.00                                    |  |  |  |
| 9142         | LEESBURG HOST                                   | 09/19/1938           | Active  | 23   | 0                       | 5                         | -5                   | -17.86%  | 28                                  | 13  | 1   |   | 2  | N                             |   | 24+  | \$150.00                                   |  |  |  |
| 9144         | LOVETTSVILLE                                    | 06/09/1955           | Active  | 33   | 3                       | 4                         | -1                   | -2.94%   | 35                                  | 20  | 0   |   |  | N                             |   | 1  | \$500.00                                   |  |  |  |
| 9145         | MANASSAS HOST                                   | 06/18/1947           | Active  | 35   | 4                       | 6                         | -2                   | -5.41%   | 37                                  | 18  | 0   |   |  | N                             | Т   | 0  | \$1100.00                                  |  |  |  |
|              | CEP Completed (10/23/2013) CE                   | P Lite               |   | ĺ  |                         |                           |                      |  |                                     |   |   |   |  |                               |   |  |  |  |  |  |
| 68811        | MANASSAS LIONESS                                | 05/05/2003           | Active  | 37   | 4                       | 3                         | 1                    | 2.78%  | 35                                  | 12  | 0   |   |  | N                             | Р   | 0  | \$1050.00                                  |  |  |  |
|              | CEP Completed (1/6/2014) CEP                    | Lite                 |   | [  |                         |                           |                      |  |                                     |   |   |   |  |                               |   |  |  |  |  |  |
| 9143         | MASON NECK L C                                  | 06/08/1967           | Active  | 38   | 2                       | 1                         | 1                    | 2.70%  | 39                                  | 4   | 1   |   | 2  | N                             |   | 0  | \$2000.00                                  |  |  |  |
|              | CEP Completed (4/8/2015) CEP                    |                      |   | ļ  |                         |                           |                      |  |                                     |   |   |   |  |                               |   |  |  |  |  |  |
|              | MERRIFIELD                                      | 04/14/1965           | Active  | 22   | 1                       | 1                         | 0                    | 0.00%  | 22                                  | 15  | 0   |   |  | R                             |   | 0  |  |  |  |  |
| 9151         | MIDDLEBURG                                      | 02/11/1946           | Status Quo(2)   | 10   | 5                       | 1                         | 4                    | 66.67%   | 9                                   | 15  | 0   |   |  |                               |   | 9  |  |  |  |  |
| 36563        | MONTCLAIR L C                                   | 02/06/1979           | Active  | 30   | 1                       | 7                         | -6                   | -16.67%  | 35                                  | 11  | 0   |   |  | N                             |   | 0  | \$2000.00                                  |  |  |  |
| 62033        | MOUNT VERNON EVENING                            | 06/07/1999           | Active  | 18   | 2                       | 2                         | 0                    | 0.00%  | 20                                  | 42  | 0   |   |  | N                             |   | 0  | \$300.00                                   |  |  |  |
|              | CEP Completed (5/4/2014) CEP                    |                      |   | ļ  |                         |                           |                      |  |                                     |   |   |   |  |                               |   |  |  |  |  |  |
| 9147         | PARK WEST L C                                   | 08/30/1966           | Active  | 50   | 8                       | 5                         | 3                    | 6.38%  | 46                                  | 15  | 0   |   | 2  | N                             |   | 0  | \$1030.00                                  |  |  |  |
| 100000       | CEP Completed (2/4/2014) CEP                    | 06/25/2010           | A -45   |  | _                       | _                         |                      |  |                                     | _   | _   |   |  |                               |   |  |  |  |  |  |
| 100008       | PRINCE WILLIAM COUNTY<br>ROARING                |                      | Active  | 21   | 5                       | 3                         | 2                    | 10.53%   | 19                                  | 5   | 2   |   |  | N                             | P,T,M   | 4  |  |  |  |  |
| 9158         | PURCELLVILLE                                    | 09/23/1938           | Active  | 15   | 0                       | 0                         | 0                    | 0.00%  | 15                                  |   | 0   |   | 2  | N                             |   | 0  |  |  |  |  |
| 9159         | QUANTICO  | 08/27/1946           | Active  | 11   | 1                       | 0                         | 1                    | 10.00%   | 10                                  |   | 2   |   | 3  |                               |   | 5  |  |  |  |  |
| 9160         | RAPPAHANNOCK                                    | 03/18/1958           | Active  | 43   | 4                       | 2                         | 2                    | 4.88%  | 41                                  | 1   | 3   |   |  | Ν                             |   | 0  |  |  |  |  |
| 9161         | REMINGTON                                       | 06/08/1964           | Active  | 21   | 5                       | 6                         | -1                   | -4.55%   | 22                                  | 6   | 1   |   |  | R                             | M   | 0  |  |  |  |  |



| TER           | MIONE                            |                 | Status  |  |                         | N                         | lember               | ship   |                                     |   |   | LCIF   |  |                               |                           |  |  |
|---------------|----------------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|--|--|-------------------------------|---------------------------|--|--|
| Club<br>Numbe | Club<br>r Name                   | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation                        | Vice<br>President<br>Reported | No<br>Active<br>Email **  | Months<br>Since Last<br>Activity<br>Report *** | Donations<br>for current<br>Fiscal<br>Year |
|               |                                  |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | ;                       |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red | Number<br>of<br>repeat<br>terms<br>indicated |                               | officers that do not have |  |  |
| 9162          | RESTON                           | 05/12/1967      | Active  | 34   | 8                       | 1                         | 7                    | 25.93%   | 6 27                                | 7   | 0   |  |  |                               |                           | 0  | \$1700.00                                  |
| 65326         | SOUTH RIDING                     | 05/15/2002      | Active  | 14   | 0                       | 0                         | 0                    | 0.00%  | 6 14                                |   | 1   |  |  |                               |                           | 0  | \$1000.00                                  |
| 9164          | SPOTSYLVANIA                     | 12/20/1966      | Active  | 28   | 0                       | 1                         | -1                   | -3.45%   | 6 30                                | 8   | 0   |  |  | R                             |                           | 2  | \$4000.00                                  |
| 9165          | SPRINGFIELD FRANCONIA<br>HOST    | 07/28/1954      | Active  | 24   | 2                       | 1                         | 1                    | 4.35%  | 6 23                                | 4   | 0   |  | 4  | N                             | М                         | 0  | \$1750.00                                  |
| 9166          | SPRINGFIELD FRANCONIA<br>MID DAY | 06/12/1968      | Active  | 12   | 0                       | 1                         | -1                   | -7.69%   | 6 12                                | 0   | 7   |  | 6  |                               | М                         | 11   |  |
| 9167          | STAFFORD COUNTY                  | 03/20/1952      | Active  | 28   | 12                      | 1                         | 11                   | 68.75%   | 6 17                                | 7   | 1   |  | 2  | Ν                             | М                         | 0  |  |
| 9130          | STERLING                         | 05/13/1964      | Active  | 25   | 5                       | 2                         | 3                    | 13.64%   | 6 22                                | 1   | 0   |  |  | N                             |                           | 0  | \$250.00                                   |
| 9168          | TYSONS CORNER                    | 01/12/1966      | P- Active   | 10   | 1                       | 3                         | -2                   | -16.67%  | 6 12                                | 17  | 1   |  |  | N                             |                           | 1  | \$100.00                                   |
| 9170          | VIENNA HOST                      | 04/13/1942      | Active  | 34   | 3                       | 14                        | -11                  | -24.449  | <mark>6 45</mark>                   | 5   | 1   |  |  | N                             | М                         | 1  | \$100.00                                   |
|               | CEP Completed (10/11/2014) CE    | P Lite          |   | Ì  |                         |                           |                      |  |                                     |   |   |  |  |                               |                           |  |  |
| 9171          | WARRENTON                        | 10/30/1939      | Active  | 32   | 1                       | 2                         | -1                   | -3.03%   | 6 33                                | 21  | 0   |  |  | N                             |                           | 0  | \$250.00                                   |
| 97405         | WARRENTON SUNRISE                | 06/27/2006      | Active  | 31   | 4                       | 9                         | -5                   | -13.89%  | 6 36                                | 9   | 0   |  |  | R                             | Т                         | 0  | \$550.00                                   |
| 77280         | WESTMORELAND                     | 06/11/2003      | Active  | 10   | 0                       | 0                         | 0                    | 0.00%  | 6 10                                |   | 0   |  | 3  |                               |                           | 0  |  |
| 9172          | WOODBRIDGE                       | 02/10/1955      | Active  | 36   | 2                       | 4                         | -2                   | -5.26%   | 6 38                                | 11  | 0   |  |  | N                             |                           | 0  | \$150.00                                   |
|               | CEP Completed (1/18/2014) CEP    | Pro             |   |  |                         |                           |                      |  |                                     |   |   |  |  |                               |                           |  |  |

### Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

| Club<br>Number |                              | Club<br>Name                       |                            |                                      | harter<br>Date |             | Current<br>Status*   |                           | Cancellation<br>Date                |  |   |                               |   |   |  |   |                                    |                                     |   |   |
|----------------|------------------------------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|----------------------|---------------------------|-------------------------------------|--|---|-------------------------------|---|---|--|---|------------------------------------|-------------------------------------|---|---|
| 9124           | COLON                        | IAL BEACH                          |                            | 10/                                  | 15/1954        | 1 C         | ancelled(            | <b>6</b> *) 1             | 2/31/2015                           |  |   |                               |   |   |  |   |                                    |                                     |   | _   |
| 9135           | FALLS (                      | CHURCH                             |                            | 05/2                                 | 28/1940        | ) C         | ancelled(            | <b>7</b> *) 0             | 06/30/2016                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
|                | FORT B                       | ELVOIR MC<br>N                     | UNT                        | 11/                                  | 16/1945        | 5 C         | ancelled(            | 6*) c                     | 04/30/2016                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
|                | YTD<br>New<br>Clubs<br>Count | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count |                | YTD<br>Drop | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth<br>% | Member<br>Count 12<br>Months<br>Ago | Average<br>Member<br>Count<br>Per Club | % of Clubs<br>with less than<br>20<br>members | % No<br>MMR<br>in<br>3 Months | % No<br>Officer<br>Report in<br>12 Months | % of Clubs<br>with<br>balance<br>90+ days | Number<br>of Clubs<br>in<br>Status Quo | % Status Quo<br>Clubs<br>in Financial<br>Suspension | Number<br>of<br>Cancelled<br>Clubs | Average<br>Cancelled<br>Club<br>Age |   | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 57             | 1                            | 1                                  | 0                          | 1,561                                | 161            | 176         | -15                  | -0.95%                    | 1,573                               | 27                                     | 39%   | 11%                           | 0%  | 7%  | 2                                      | 100%  | 1                                  | 214                                 | 1 | 100%  |



| ERNATIONA      |                           | _ | Status  | _  |                         | N | /lember | ship  |          |   |   |   | LCIF                  |                               |                           |  |  |
|----------------|---------------------------|---|---|--|-------------------------|---|---------|---|----------|---|---|---|-----------------------|-------------------------------|---------------------------|--|--|
| Club<br>Number | Club Charter<br>Name Date |   |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added |   |         | YTD<br>Net<br>Growth%                                     | Count 12 | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |                           | Months<br>Since Last<br>Activity<br>Report *** | Donations<br>for current<br>Fiscal<br>Year |
|                |                           |   | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |   |         | If net loss<br>is greate<br>than 20%<br>appears<br>in red | r        |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | officers that do not have |  |  |

<sup>\* -</sup> P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\* -</sup> Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

<sup>\*\*\*\* -</sup> Abbreviation: N - New, IP - Immediate Past, R - Repeat.